

Conference Program

08:00 – 09:00 Registration of participants, welcome coffee

09:00 – 11:30 Session 1 The third Investment Forum “New projects of grain and oilseeds terminals in the ports of Ukraine” (part 1)



MODERATOR

Vyacheslav Voronoy
Head of the Port Organization Department
Ukrainian Sea Ports Authority



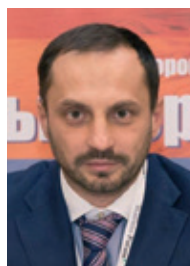
Alexey Geraschenko
Deputy Director of the Maritime and
Inland Water Transport Department
Ministry of Infrastructure of Ukraine
«Development prospects of grain
logistics in Ukraine»



Nikolay Gorbachov
President
Ukrainian Grain Association
«Experience of European grain logistics
as applied to Ukrainian realities»



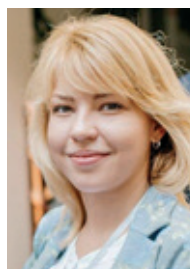
Volodymyr Shemayev
Head of Strategic Planning and
Development Department
Ukrainian Sea Ports Authority
«Traps and pitfalls: problems in
implementation of investment projects»



Vadym Popeliuk
Partner
Navitus
«Traps and pitfalls: problems in
implementation of investment projects»



Oksana Varodi
Lead for IFC Agribusiness Advisory in
EMENA region
International Finance Corporation
«Integration of small and medium-sized
companies into grain-trading chains»



Yevgenia Fedoruk
Head of contracts execution department
Smart Trade Overseas
«Containerization, or how to export
small consignments of grain»



Lyudmila Sizonenko
Lawyer of Ports & Terminals practice
LeGran.TT
«What difficulties the stevedoring
companies have to overcome while
operating the port infrastructure
facilities. The agreement that insures
port operator's access to the berths»

11:30 – 12:00 Coffee-break

12:00 – 14:00

Session 2 The third Investment Forum “New projects of grain and oilseeds terminals in the ports of Ukraine” (part 2)



MODERATOR

Natalya Krut
Deputy head manager
promgruz.com



Odesa Sea Port Authority
«Current and future grain capacities of
Odesa Sea Port»



Vyacheslav Hvostovich
Head of Buildings and Facilities
Engineering Support Department
Mariupol Sea Commercial Port
«Construction project of grain
transshipment complex at Mariupol
Sea Port»



Valeriy Cherkaska
Chairman of the Supervisory
Board
Grain terminal Agria
«Construction project of grain
terminal at Berdyansk Sea
Port»



Marco Cortella
Sales
Department
Mulmix



Luca Tosatto
Sales area
manager
BEDESCHI

«Cereal handling and storage: solutions for ports»



Sergey Stroya
Head of logistics department
SAB-Group
«Development of grain handling
capacities at Reni Sea Port»



Vitaliy Tolstik
Lawyer, Attorney
Interlegal
«Seizure of grain cargoes at ports and
terminals: game with no rules, where
time decides»

14:00 – 15:00

Lunch

15:00 – 17:30

Session 3. Grain transportation



MODERATOR

Nikolay Gorbachov
President
Ukrainian Grain Association



Volodimir Dolme
CEO
First Agro Logistic
«Tighter size and weight control on Ukrainian roads – a myth or a reality? Ways grain exporters had to change the logistics during the recent time»



Vyacheslav Voronoy
Head of the Port Organization Department
Ukrainian Sea Ports Authority
«Bottleneck of agro logistics—are port railway stations a keystone? Throughput of railway sidetracks to ports»



Serhiy Pidhorodetskiy
Head of the branch Transport Logistics
Center Ukrzaliznytsia PJSC
«Operation of automatic wagon distribution system»



Yuri Shchuklin
Founder
Alex Rail
«Lack of grain wagons. Forwarder's opinion»



Oleg Burlachenko
CEO
TEC Vertical
«Private rail cars VS monopoly of the Ukrainian railways – Investing in own fleet of grain cars: an opportunity or a necessity?»



Valeriy Tkachov
Deputy Director of Logistics
Trading House Delta Wilmar
« En-route grain theft from wagons »

17:30 – 20:00

Buffet